



Linux and Open Source Software

How will using "free" software code impact your Linux project?

Companies select and license TeleSoft source code SDKs over the ostensibly "free" open source stacks for many important business and technical reasons:

- ◆ Total Cost of Ownership (TCO) is much lower
- ◆ Return On Investment (ROI) is faster and higher
- ◆ Indemnification against patent and trade secret infringements (especially relevant if you are pursuing funding from outside sources or plan to position your company for acquisition)
- ◆ Ownership of the code that you write -- instead of releasing all of your code modifications for FREE to the open source community (GPL requirement) for potential use by your competitors
- ◆ Minimal risk of code being hacked and end product being compromised
- ◆ Robust, stable stacks that are proven compliant world wide
- ◆ Comprehensive sets of easy-to-integrate modules – many more than from open source
- ◆ Easy portation using code with a Universal API and Standard Core Architecture
- ◆ Documentation that is detailed, centralized, and easy to search for key words
- ◆ Direct access to responsive technical support from senior engineers with intimate knowledge of the stacks and many years of experience
- ◆ Customer references to confirm that all of the above is accurate
- ◆ Overall development cost is much lower

TeleSoft knows Linux and has been delivering Linux loadable kernel modules for many years. Using the TeleSoft Linux loadable kernel modules instead of an unsupported freeware product, gives you assurance of indemnification, accountability, well-proven code, comprehensive documentation, and responsive high-quality technical support.

Expensive R & D time frequently lost trying to use the "free" software can make your project go over budget and unprofitable for your company. We are very interested in working with you to help minimize and control project costs. We want to increase your team's effectiveness throughout the Linux-based development process as we have done for many other companies.

Please contact us (sales@telesoft-intl.com, 512.373.4224) for a deeper discussion of how the TeleSoft protocol stacks running on Linux can make a difference in your development schedule at the prototype stage and in your finished products.

About TeleSoft International

TeleSoft International, Inc., is an industry-leading, US-based provider of field-proven, scalable, standards-based protocol stacks for developers. We specialize in telecom applications, licensing source code stacks to OEMs and ODMs worldwide for VoIP, ISDN, Q.931, Q.921, QSIG, Supplementary Services, ML-PPP, PPP, Frame Relay, T1 RBS, E1 CAS R2, and X.25.

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